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**OUTSOURCING TRANSACTIONS
A Practical Guide**

**John Beardwood and Gabriel M.A. Stern,
both of the firm Fasken Martineau DuMoulin LLP**

Release No. 13, December 2019

With a special emphasis on technology, and a variety of useful precedent agreements, this service expertly guides you through each stage of the outsourcing process. From planning to negotiation, to implementation, the authors rely on their years of experience to ensure the book meets the needs of today's outsourcing practitioner.

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What's New in this Update:

Includes new Chapter 37, “Case Study: CIS General Insurance v IBM UK - More Lessons Learned from Another Failed Agile Project”, and Chapter 38, “Case Study: MillerCoors v HCL: Lessons Learned — Again - From a Failed SAP ERP Implementation Project”.